

## **Be Shaping the Future** *2020 Year-End Earnings Conference Call*

**Be Shaping the Future S.p.A.**, a company listed on the STAR segment of Borsa Italiana and one of the leading Italian providers of professional services for the financial industry, gives notice that it will host a Conference Call **at 9:30am CET on Friday, March 12, 2021** to present the Company's financial results for the full year ending December 31, 2020.

The conference will be available on:

- **Webex Platform** at this link: <https://bit.ly/3ebaY3B>  
(password event if required: **beconference**)
- **Phone** number: +44-20-7660-8149  
(event number/ access code: 183 223 4830)

A link to the webcast will be saved on the Company's website in the "Documents" section (under *Investors/Corporate Governance*).

This press release is available on the Company's website [www.be-tse.it](http://www.be-tse.it) and on the centralized storage mechanism "eMarket STORAGE" at [www.emarketstorage.com](http://www.emarketstorage.com)

### About Be

Be Group is listed in the STAR segment of Borsa Italiana and is one of the leading Italian players in the Consulting sector. The company provides Business Consulting and Information Technology services. A combination of specialist skills, advanced proprietary technologies and a wealth of experience enable the Group to work with leading international financial and insurance institutions to create value and boost business growth. With more than 1,300 employees and branches in Italy, United Kingdom, Germany, Austria, Switzerland, Spain, Romania, Poland and Ukraine, in 2019 the Group recorded revenues in the amount of Euro 152.3 million.

#### STOCK DATA

Reuters code: BEST.MI  
Bloomberg code: BEST.MI

#### SHAREHOLDERS DATA

No. of ordinary shares (mln): 134.9  
Total no. of shares (mln): 134.9  
Market cap. (Eur mln): 176.8  
Floating (%): 45.7  
Floating (Eur mln): 80.8  
Main Shareholder: T.I.P.

#### GROUP DATA (as of 31.12.2019)

Total Revenues (Eur mln): 152.3  
EBITDA (Eur mln): 25.9  
EBIT (Eur mln): 12.2  
EBT (Eur mln): 11.1  
Net Profit (Eur mln): 6.1  
Net Financial Position (Eur mln): (11.4)

#### HEADQUARTER

Rome

#### MAIN OFFICES

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