

Shaping the future

INVESTORS INFORMATION — 4th January 2021 // Milan

Be: Equita takes over as Specialist in Be stocks

Be Shaping the Future S.p.A. (the Company) informs it has appointed Equita SIM as Specialist to support the liquidity of its stock. The contract will be effective from January 11th, 2021.

"Having completed a long cycle of fruitful collaboration with Intermonte SIM as our Specialist, we want to proceed to a natural rotation - says Stefano Achermann, CEO of Be. The choice of Equita seems to us in line with our objectives, also in light of the leading role they play on the Italian market, of which we believe Be is today an important component".

Equita SIM, part of the Equita Group – important independent investment bank in Italy – will carry out regulated activities as per *Regolamento dei Mercati Organizzati e Gestiti da Borsa Italiana* and related Instructions for Specialist Operators on the MTA Market.

This press release is available on the Company's website www.be-tse.it and on the centralized storage mechanism "eMarket STORAGE" at www.emarketstorage.com

About Be

Be Group is listed in the STAR segment of Borsa Italiana and is one of the leading Italian players in the Consulting sector. The company provides Business Consulting and Information Technology services. A combination of specialist skills, advanced proprietary technologies and a wealth of experience enable the Group to work with leading international financial and insurance institutions to create value and boost business growth. With more than 1,300 employees and branches in Italy, United Kingdom, Germany, Austria, Switzerland, Spain, Romania, Poland and Ukraine, in 2019 the Group recorded revenues in the amount of Euro 152.3 million.

STOCK DATA

Reuters code: BEST.MI
Bloomberg code: BEST.MI

SHAREHOLDERS DATA

No. of ordinary shares (mln): 134.9
Total no. of shares (mln): 134.9
Market cap. (Eur mln): 199.3
Floating (%): 40.6
Floating (Eur mln): 80.9
Main Shareholder: T.I.P.

GROUP DATA (as of 31.12.2019)

Total Revenues (Eur mln): 152.3
EBITDA (Eur mln): 25.9
EBIT (Eur mln): 12.2
EBT (Eur mln): 11.1
Net Profit (Eur mln): 6.1
Net Financial Position (Eur mln): (11.4)

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Be S.p.A.

Investor Relations | Claudio Cornini | +39 06 54 24 86 24 | IR.be@be-tse.it

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