

Shaping the future

INVESTORS INFORMATION

April 20th, 2020 // Milan

Be: publication of answers to shareholders' questions for the ordinary and extraordinary Shareholders' meeting of 22 April 2020

Be In relation to the Shareholders' Meeting convened on April 22, 2020 in first call (and on April 23, 2020 in second call), for which participation is allowed exclusively through the Designated Representative, Be Think, Solve, Execute S.p.A. (the Company) informs that the answers to the questions sent by shareholders are available on the Company's website at <https://www.be-tse.it> (section "Investors" – "Sistema di Governance" – "Assemblee" – "2020").

This press release is available on the Company's website www.be-tse.it and on the centralized storage mechanism "eMarket STORAGE" at www.emarketstorage.com.

About Be

Be Group is listed in the STAR segment of Borsa Italiana and is one of the leading Italian players in the Consulting sector. The company provides Business Consulting and Information Technology services. A combination of specialist skills, advanced proprietary technologies and a wealth of experience enable the Group to work with leading international financial and insurance institutions to create value and boost business growth. With more than 1,300 employees and branches in Italy, United Kingdom, Germany, Austria, Switzerland, Spain, Romania, Poland and Ukraine, in 2019 the Group recorded revenues in the amount of Euro 152.3 million.

STOCK DATA

Reuters code: BET.MI
Bloomberg code: BET IM

SHAREHOLDERS DATA (as of 31.3.2020)

No. of ordinary shares (mln): 134.9
Total no. of shares (mln): 134.9
Market cap. (Eur mln): 136.4
Floating (%): 42.2
Floating (Eur mln): 57.5
Main Shareholder: T.I.P.

GROUP DATA (as of 31.12.2019)

Total Revenues (Eur mln): 152.3
EBITDA (Eur mln): 25.9
EBIT (Eur mln): 12.2
EBT (Eur mln): 11.1
Net Profit (Eur mln): 6.1
Net Financial Position (Eur mln): (11.4)

HEADQUARTER

Rome

MAIN OFFICES

Milan
London
Munich
Frankfurt
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Wien
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