



Milan, 17.04.2018

“Be” is awarded up to 7.7 ml/€ for the management of the 2018-2019 *SWIFT Transformation Program* of a major *International Banking Group*

The Be Group has been selected as key partner to support one of the leading European banking groups in managing the SWIFT architecture transformation program. The two-year activity will be assigned through successive lots which - in case they are activated up to the completion of the whole program - will reach the total value of €/mln 7.7. This assignment allows Be to strengthen its presence in a strategic area of the financial sector.

The complexity of the current architecture, the high level of technical specialization required for the execution, the international presence of the Banking Group and the ability to transfer skills are the distinctive factors of the program.

It's a great success - says Stefano Achermann, CEO of Be - strongly pursued and for which we have deployed all our best skills in three different countries. The high level of specialization and the international scope of the program make it an important challenge that only companies with acknowledged expertise can aspire to achieve. It is our duty to thank the Bank for entrusting us with this important task. Stefan Reither CEO of R&L, our German subsidiary, and his team will be the engine that will allow us future expansions in this important market segment”.

This press release is available on the Company's website www.be-tse.it and on the centralized storage mechanism “eMarket STORAGE” at www.emarketstorage.com.

About Be

Be Group is listed in the STAR segment of Borsa Italiana and is one of the leading Italian players in the Consulting sector. The company provides Business Consulting, Information Technology and Process & Document Management services. A combination of specialist skills, advanced proprietary technologies and a wealth of experience enable the Group to work with leading financial and insurance institutions and Italian industry to create value and boost business growth. With more than 1,100 employees and branches in Italy, United Kingdom, Germany, Austria, Switzerland, Spain, Romania, Poland and Ukraine, in 2017 the Group recorded a value of production of Euro 129.7 million.

STOCK DATA

Reuters Code: BET.MI
Bloomberg code: BET IM

SHAREHOLDERS DATA

No of Ord. Shares (ml): 134.9
Total No of Shares (ml): 134.9
Mkt Cap. (Eur ml): 121.3
Mkt Floa. (%): 45.7
Mkt Float (Eur ml): 55.4
Main Shareholder: T.I.P.

GROUP DATA (as at 31.12.2017)

Totale revenues (Eur ml): 129.7
EBITDA (Eur ml): 17.2
EBIT (Eur ml): 9.0
EBT (Eur ml): 7.7
Net profit (Eur ml): 5.2
Net Financial Position (Eur ml): (5.5)

OFFICES

Headquarter: Rome
Main offices: Milan, London, Munich, Frankfurt, Madrid, Vienna, Warsaw, Bucharest, Kyiv

Be S.p.A.

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