

# Be



Milan, 19<sup>th</sup> September 2017

## “Be”: €/mln 11 to manage the *Capital Markets ICT Infrastructure* of a leading European Banking group from 2017 to 2020

**Be group has been selected by one of the European Systemically Important Financial Institutions (SIFI) to support the management of Capital Markets ICT infrastructure. The 2017-2020 assigned contract, with a total value of €/mln 11, strengthens Be positioning in a strategic area of Financial industry.**

The contract includes the development activity of the infrastructure platform (over 8,000 servers and 400 hypervisors) for the next 3 years. This appointment confirms the excellence and the service level achieved by Be group in a very competitive market, demanding high “time to delivery” standards. Be will manage a platform supporting the entire value chain “front to accounting” of the main software applications for Capital Markets & Risk. Be group is also in charge of supporting the Client in the challenging evolution of the platform towards Cloud architectures and in developing a new “Big Data” infrastructure.

The wide portfolio of technology capabilities (e.g. Linux, Windows, Solaris, Oracle, RedHat, Citrix), combined with the recommended operating model based on a progressive concentration of activities on nearshoring sites, show the group’s ability to develop industrial models and approaches, suitable for complex clients operating on international market.

*“We are proud of this assignment - says Stefano Achermann, C.E.O. of Be group - the operating layout, the quality of service and the variety of technology competences required to manage such a critical infrastructure, demonstrate the maturity achieved by our team. It is remarkable that the model requires us to locate our professionals in Italy, Germany and Poland. As we expected, Be professional network is developing strong operating connections and working methodologies that allow us to succeed in complex scenarios”.*

### **About Be**

The **Be Group** is listed in the STAR segment of Borsa Italiana and is one of the leading players in the Consulting business for the Financial Services Industry. The company provides Business Consulting, Information Technology and Process & Document Management services. A combination of specialist skills, advanced proprietary technologies and a wealth of experience enable the Group to work with leading financial and insurance institutions to create value and boost business growth. With more than 1,000 employees and branches in Italy, United Kingdom, Germany, Austria, Switzerland, Spain, Romania, Poland and Ukraine, in 2016 the Group recorded revenues in the amount of Euro 136.7 million.

This press release is available on the Company’s website [www.be-tse.it](http://www.be-tse.it).

### **STOCK DATA**

Reuters Code: BET.MI  
Bloomberg Code: BET IM

### **SHAREHOLDERS DATA**

No. of Ord. Shares (m):	134.9
Total No. of shares (m):	134.9
Mkt Cap. (Eur m):	116.4
Mkt Float (in %):	50.8
Mkt Float (Eur m):	59.2
Main shareholders:	T.I.P.

### **GROUP DATA (as at 31.12.2016)**

Total revenues (Eur m):	136.7
EBITDA (Eur m):	16.2
EBIT (Eur m):	9.2
EBT (Eur m):	7.5
Net profit (Eur m):	4.2
Net Financial Position (Eur m):	-1.6

### **OFFICES**

**Headquarter:** Rome  
**Main offices:** Milan, London, Munich, Frankfurt, Vienna, Madrid, Warsaw, Zurich, Bucharest, Kyiv

### **Be S.p.A.**

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