

# Be



Milan, 12<sup>th</sup> September 2017

## “Be” signs an international Partnership Agreement with “Murex”

Be group has become an official partner of Murex, a leader in Capital Markets solutions (<https://www.murex.com/partners>). Through this agreement, Be becomes one of European partners of Murex and aims to boost its market share in the professional services area at a domestic and international level.

With more than 45,000 users spread over 65 countries around the globe, Murex is one of the most widely used software solutions in the Capital Markets thanks to its sophisticated front-to-back-to-risk platform MX.3, which offers enterprise cross-asset trading, risk management and processing solutions.

Since Be’s foundation in 2008, its consulting team has completed multiple Murex projects. Be already provides a number of clients in Europe with managed services on shore/near shore for the whole range of Murex solutions including implementation, upgrade, first level support and maintenance.

*“We are proud of Murex recognition, few companies in Europe have this acknowledgment”, says Stefano Achermann, C.E.O. of Be Group “Our Murex credentials demonstrates our expertise, our company’s edge when it comes to Murex projects and in general the strength of our offering in capital markets solutions implementation. In a period where optimized TCO and innovative approaches become crucial for the Financial Industry, Be’s expertise around Murex - based on an international and talented team of finance and technology professionals – is going to enable some of the major European Financial Institutions with a well-engineered best-in-class financial solution”.*

### About Be

The **Be Group** is listed in the STAR segment of Borsa Italiana and is one of the leading players in the Consulting business for the Financial Services Industry. The company provides Business Consulting, Information Technology and Process & Document Management services. A combination of specialist skills, advanced proprietary technologies and a wealth of experience enable the Group to work with leading financial and insurance institutions to create value and boost business growth. With more than 1,000 employees and branches in Italy, United Kingdom, Germany, Austria, Switzerland, Spain, Romania, Poland and Ukraine, in 2016 the Group recorded revenues in the amount of Euro 136.7 million.

This press release is available on the Company’s website [www.be-tse.it](http://www.be-tse.it).

### STOCK DATA

Reuters Code:	BET.MI
Bloomberg Code:	BET IM

### SHAREHOLDERS DATA

No. of Ord. Shares (m):	134.9
Total No. of shares (m):	134.9
Mkt Cap. (Eur m):	111.8
Mkt Float (in %):	50.8
Mkt Float (Eur m):	56.8
Main shareholders:	T.I.P.

### GROUP DATA (as at 31.12.2016)

Total revenues (Eur m):	136.7
EBITDA (Eur m):	16.2
EBIT (Eur m):	9.2
EBT (Eur m):	7.5
Net profit (Eur m):	4.2
Net Financial Position (Eur m):	-1.6

### OFFICES

**Headquarter:** Rome  
**Main offices:** Milan, London, Munich, Frankfurt, Vienna, Madrid, Warsaw, Zurich, Bucharest, Kyiv

### Be S.p.A.

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