

## Be participates to the European Mid Cap event in Frankfurt Am Main, 2 February 2017

**Milan, 2 February 2017**

Be Group (**Be** or the **Company** in short) meets the financial community in Frankfurt Am Mein (Germany) for the European Mid Cap event organized by Intermonte.

*“This is the first event with the Financial Community in 2017 that Be is participating to - Stefano Achermann, CEO of Be Group, says – where we confront with the Investors and Market analysts providing the main pillars of our 2017-2019 business targets. The chance is good for us to confirm our growth strategy and business targets for the coming years.*”

### **Main evidences from the Event presentation**

- We confirm our strategy to further develop our business on the non-domestic market, with the objective to reach, by 2019 year end, almost 50% of revenues generated abroad.
- According to that, we are engaged in possible M&A deals concerning 2 consulting “boutiques” in Germany and Spain.
- We expect to get in 2016 increasing results compared with 2015;
- The Net Financial Debt is expected to be furtherly improved in 2016 compared with Euro -7.1 million recorder as at 31 December 2015.
- Legacy BPO business has been reduced to less than 8% of the total revenues portfolio.

The complete document presented at the Event will be available on the Company's website [www.be-tse.it](http://www.be-tse.it), as well as this this press release.

## Contacts

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*The **Be Group** is listed in the STAR segment of Borsa Italiana and is one of the leading Italian players in the Consulting sector. The company provides Business Consulting, Information Technology and Process & Document Management services. A combination of specialist skills, advanced proprietary technologies and a wealth of experience enable the Group to work with leading financial and insurance institutions and Italian industry to create value and boost business growth. With more than 1,100 employees and branches in Italy, United Kingdom, Germany, Austria, Switzerland, Romania, Poland and Ukraine, in 2015 the Group recorded a value of production of Euro 115.4 million.*